

**OTSUKA PAKISTAN LIMITED**  
**PROFIT AND LOSS ACCOUNT - (Un-Audited)**  
**FOR THE QUARTER AND NINE MONTH ENDED MARCH 31, 2009**

|                                     | <b>Jan-Mar<br/>2009</b>             | <b>July-Mar<br/>2009</b> | <b>Jan-Mar<br/>2008</b>     | <b>July-Mar<br/>2008</b> |
|-------------------------------------|-------------------------------------|--------------------------|-----------------------------|--------------------------|
|                                     | ----- <b>(Rupees in '000)</b> ----- |                          |                             |                          |
| Net sales                           | 258,830                             | 833,267                  | 234,900                     | 719,221                  |
| Cost of sales                       | (199,786)                           | (624,377)                | (164,954)                   | (478,406)                |
| Gross profit                        | 59,044                              | 208,890                  | 69,946                      | 240,815                  |
| Selling and distribution expenses   | (42,500)                            | (132,714)                | (35,310)                    | (122,316)                |
| Administration and general expenses | (10,965)                            | (33,127)                 | (10,486)                    | (32,055)                 |
|                                     | 5,579                               | 43,049                   | 24,150                      | 86,444                   |
| Other operating income              | 1,683                               | 9,369                    | 2,256                       | 5,205                    |
|                                     | 7,262                               | 52,418                   | 26,406                      | 91,649                   |
| Other operating charges             | (2,309)                             | (26,444)                 | (5,522)                     | (16,090)                 |
| Operating profit                    | 4,953                               | 25,974                   | 20,884                      | 75,559                   |
| Finance cost                        | (8,500)                             | (20,714)                 | (3,219)                     | (7,311)                  |
| Profit/(Loss) before taxation       | (3,547)                             | 5,260                    | 17,665                      | 68,248                   |
| Taxation - net                      | 3,490                               | (2,730)                  | (6,288)                     | (24,076)                 |
| Profit/(Loss) after taxation        | (57)                                | 2,530                    | 11,377                      | 44,172                   |
|                                     | ----- <b>(Rupees)</b> -----         |                          | ----- <b>(Rupees)</b> ----- |                          |
| Earnings per share                  | (0.01)                              | 0.25                     | 1.14                        | 4.42                     |

The annexed notes form an integral part of these accounts

**Chief Executive**

**Director**

**OTSUKA PAKISTAN LIMITED**  
**BALANCE SHEET**  
**AS AT MARCH 31, 2009**

|  | Note | 2009<br>March 31,<br>(Un-Audited)<br>----- <i>(Rupees in '000)</i> ----- | 2008<br>June 30,<br>(Audited) |
|--|------|--|-------------------------------|
| <b>ASSETS</b>  |      |  |                               |
| <b>Non current assets</b>                                    |      |  |                               |
| Property, plant and equipment                                | 4    | 334,507  | 348,244                       |
| Long-term loans - considered good                            |      | 3,195  | 3,277                         |
| Long-term deposits   |      | 964  | 954                           |
| <b>Current assets</b>  |      |  |                               |
| Stores and spares  |      | 39,158   | 42,713                        |
| Stock-in-trade   |      | 266,810  | 197,025                       |
| Trade debts - unsecured                                      |      | 149,368  | 185,047                       |
| Loans and advances - considered good                         |      | 15,857   | 19,749                        |
| Trade deposits, short-term prepayments and other receivables |      | 15,356   | 9,999                         |
| Taxation recoverable   |      | 26,147   | 9,522                         |
| Cash and bank balances                                       |      | 3,135  | 3,217                         |
|  |      | <u>515,831</u>   | <u>467,272</u>                |
| <b>Total assets</b>  |      | <b><u>854,497</u></b>  | <b><u>819,747</u></b>         |
| <b>Equity and Liabilities</b>                                |      |  |                               |
| <b>Equity</b>  |      |  |                               |
| Share capital  |      | 100,000  | 100,000                       |
| Revenue reserves   |      | <u>222,364</u>   | <u>244,834</u>                |
|  |      | 322,364  | 344,834                       |
| <b>LIABILITIES</b>   |      |  |                               |
| <b>Non current liabilities</b>                               |      |  |                               |
| Long-term finance  |      | -  | 16,666                        |
| Deferred tax liability - net                                 |      | 40,009   | 44,854                        |
|  |      | 40,009   | 61,520                        |
| <b>Current liabilities</b>                                   |      |  |                               |
| Trade and other payables                                     |      | 268,700  | 259,726                       |
| Short-term borrowing - secured                               |      | 198,963  | 132,056                       |
| Mark-up accrued  |      | 7,794  | 4,944                         |
| Current portion of long-term finance                         |      | 16,667   | 16,667                        |
|  |      | <u>492,124</u>   | <u>413,393</u>                |
|  |      | 532,133  | 474,913                       |
| <b>Total Equity and Liabilities</b>                          |      | <b><u>854,497</u></b>  | <b><u>819,747</u></b>         |
| Commitments  | 5    |  |                               |

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Chief Executive

Director

**OTSUKA PAKISTAN LIMITED**  
**STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)**  
**FOR THE NINE MONTHS ENDED MARCH 31, 2009**

|  | Issued,<br>subscribed<br>and paid-up<br>capital | Revenue reserves   |                               |                | Total          |
|--|---|--------------------|-------------------------------|----------------|----------------|
|  |   | General<br>reserve | Unappro-<br>priated<br>profit | Sub<br>total   |                |
| ----- (Rupees in '000) -----   |   |                    |                               |                |                |
| Balance as at June 30, 2007  | 100,000   | 132,500            | 69,478                        | 201,978        | 301,978        |
| Cash dividend for the year ended June 30, 2007 declared subsequent to year end | -   | -                  | (25,000)                      | (25,000)       | (25,000)       |
| Transfer to general reserve made subsequent to year end                        | -   | 35,000             | (35,000)                      | -              | -              |
| Profit after taxation for the year period March 31, 2008                       | -   | -                  | 44,172                        | 44,172         | 44,172         |
| Balance as at March 31, 2008   | <u>100,000</u>                                  | <u>167,500</u>     | <u>53,650</u>                 | <u>221,150</u> | <u>321,150</u> |
| Balance as at June 30, 2008  | 100,000   | 167,500            | 77,334                        | 244,834        | 344,834        |
| Cash dividend for the year ended June 30, 2008 declared subsequent to year end | -   | -                  | (25,000)                      | (25,000)       | (25,000)       |
| Transfer to general reserve made subsequent to year end                        | -   | 45,000             | (45,000)                      | -              | -              |
| Profit after taxation for the period ended March 31, 2009                      | -   | -                  | 2,530                         | 2,530          | 2,530          |
| Balance as at March 31, 2009   | <u>100,000</u>                                  | <u>212,500</u>     | <u>9,864</u>                  | <u>222,364</u> | <u>322,364</u> |

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**Chief Executive**

**Director**

**OTSUKA PAKISTAN LIMITED**  
**CASH FLOW STATEMENT (UN-AUDITED)**  
**FOR THE NINE MONTHS ENDED MARCH 31, 2009**

|   | <b>July-March<br/>2009</b>   | <b>July-March<br/>2008</b>   |
|---|--|--|
|   | ----- <b>(Rupees in '000)</b> -----                                  |  |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>             |  |  |
| Cash generated from operations                          | 40,670   | 44,414   |
| Finance cost paid                                       | (17,163)   | (7,658)  |
| Taxes paid / deducted at source                         | (24,199)   | (20,103)   |
| Decrease/(Increase) in long-term loans                  | 82   | 298  |
| Increase in long-term deposits                          | (10)   | (500)  |
| Net cash inflow from operating activities               | <u>(620)</u>   | <u>16,451</u>  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>             |  |  |
| Fixed capital expenditure incurred                      | <span style="border: 1px solid black; padding: 2px;">(28,183)</span> | <span style="border: 1px solid black; padding: 2px;">(63,372)</span> |
| Proceeds from disposal of property, plant and equipment | <span style="border: 1px solid black; padding: 2px;">3,393</span>    | <span style="border: 1px solid black; padding: 2px;">157</span>      |
| Net cash used in investing activities                   | (24,790)   | (63,215)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>             |  |  |
| Repayment of long-term finance                          | <span style="border: 1px solid black; padding: 2px;">(16,667)</span> | <span style="border: 1px solid black; padding: 2px;">(16,667)</span> |
| Dividends paid  | <span style="border: 1px solid black; padding: 2px;">(24,912)</span> | <span style="border: 1px solid black; padding: 2px;">(24,779)</span> |
| Net cash inflow from / (used in) financing activities   | <u>(41,579)</u>  | <u>(41,446)</u>  |
| <b>Net Increase in cash and cash equivalents</b>        | (66,989)   | (88,210)   |
| Cash and cash equivalents at beginning of the year      | <u>(128,839)</u>   | <u>(35,749)</u>  |
| <b>Cash and cash equivalents at end of the period</b>   | <u><u>(195,828)</u></u>  | <u><u>(123,959)</u></u>  |

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**Chief Executive**

**Director**