Otsuka-People Creating New Products For Better Health Worldwide

HALF YEARLY REPORT

for the period ended December 31, 2024



Otsuka Pakistan Limited

(A Company of Otsuka Group Japan)



CONTENTS

| COMPANY INFORMATION | 02 |
|---|----|
| DIRECTORS' REPORT (ENGLISH VERSION) | 03 |
| DIRECTORS' REPORT (URDU VERSION) | 06 |
| INDEPENDENT AUDITORS' REVIEW REPORT | 09 |
| CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION | 10 |
| CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS | 11 |
| CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME | 12 |
| CONDENSED INTERIM STATEMENT OF CASH FLOWS | 13 |
| CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY | 15 |
| NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS | 16 |



COMPANY INFORMATION

BOARD OF DIRECTORS : Mr. Mikio Bando (Chairman) (Alternate: Mr. Hideshi Tsunezawa)

Mr. Moin ur Rehman (Director and Chief Executive Officer)

Mr. Koichi Okada Mr. Tariq Mehtab Feroz

Mr. Suhari Mukti (Alternate: Mr. Sajid Ali Khan)

Mr. Abid Hussain (Independent Director)

Mrs. Navin Salim Merchant (Independent Director)

COMPANY SECRETARY : Mr. Rao Sajid Ali Khan

AUDIT SUB COMMITTEE : Mr. Abid Hussain (Chairman)

OF THE BOARD Mr. Koichi Okada (Member)

Mr. Tariq Mehtab Feroz (Member) **HEAD OF INTERNAL AUDIT**: Mr. Jawaid Noor (Secretary)

RISK MANAGEMENT : Mr. Abid Hussain (Chairman)

COMMITTEE Mr. Koichi Okada (Member)
Mr. Moin ur Rehman (Member)
Mr. Sajid Ali Khan (Secretary)

HUMAN RESOURCES: Mrs. Navin Salim Merchant (Chairperson)

REMUNERATION & Mr. Moin ur Rehman (Member)

NOMINATION SUBCOMMITTEE OF THE BOARD Mr. Tariq Mehtab Feroz (Member)

Mr. David Sunil (Secretary)

AUDITORS (EXTERNAL) : Yousuf Adil Chartered Accountants

(An Independent Correspondent Firm to Deloitte Touche Tohmatsu Limited)

AUDITORS (INTERNAL) : Suriya Nauman Rehan & Co. (Chartered Accountants)

LEGAL ADVISORS : Dr. Moneeba Hamid

BANKERS: Citibank N.A., Habib Metropolitan Bank Limited Bank Alfalah Limited

Habib Bank Limited, Bank Al-Habib Limited Meezan Bank Limited

The Bank of Punjab, Allied Bank Limited
MCB Bank Limited, National Bank of Pakistan

REGISTERED OFFICE : Head Office: Factory:

30-B, Sindhi Muslim Co-operative, Plot No. F/4-9,

Housing Society, Karachi-74400 Hub Industrial Trading Estate, Tel.: 34528651 – 4, Distt. Lasbella (Balochistan)

E-mail: secretarialcompliance@otsuka.pk Tel.: (0853) 303517-8, Fax: (0853) 303519

Web site: www.otsuka.pk

SHARE REGISTRAR : M/s. THK Associates (Pvt.) Limited, Plot No. 32-C,

Jami Commercial Street # 2, D.H.A., Phase VII,

Karachi.

Customer Support Services Tel No. (0092-21) 111-000-322

Fax: (0092-21) 35310191 Email: sfc@thk.com.pk.



DIRECTORS' REPORT

The directors are pleased to present accounts of the Company for the half year ended December 31, 2024.

Board of Directors

The composition of Board of Directors ("the Board") and its sub-committees are as follows:

| CATEGORY | NAMES | GENDER |
|--------------------------|----------------------------|--------|
| Executive Director | Mr. Moin ur Rehman (CEO) | |
| | Mr. Mikio Bando (Chairman) | |
| Non Evecutive Directors | Mr. Tariq Mehtab Feroz | Mala |
| Non-Executive Directors | Mr. Koichi Okada | Male |
| | Mr. Suhari Mukti | |
| In donor don't Directors | Mr. Abid Hussain | |
| Independent Directors | Mrs. Navin Salim Merchant | Female |

Board Sub-Committees

| NAME OF BOARD SUB-COMMITTEE | NAME OF MEMBER |
|------------------------------|---|
| | Mr. Abid Hussain (Chairman) |
| Audit Committee | Mr. Koichi Okada |
| | Mr. Tariq Mehtab Feroz |
| | Mr. Jawaid Noor (Secretary) |
| Human Resource, Remuneration | Mrs. Navin Salim Merchant (Chairperson) |
| & | Mr. Moin ur Rehman |
| Nomination Committee | Mr. Koichi Okada |
| | Mr. Tariq Mehtab Feroz |
| | Mr. David Sunil (Secretary) |
| | Mr. Abid Hussain (Chairman) |
| Risk Management Committee | Mr. Koichi Okada |
| Mak Management committee | Mr. Moin ur Rehman |
| | Mr. Sajid Ali Khan (Secretary) |

The Board has a formal policy and transparent procedures for the remuneration of its Directors in accordance with the Companies Act, 2017 and the Listed Companies (Code of Corporate Governance) Regulations 2019. Currently, the two independent directors are getting fixed fees for attending the Board and its Committee meetings. The aggregate amount of remuneration paid to each director of the Company during the period is given below:



| CATEGORY | NAMES | NATURE OF REMUNERATION | Amount (Rs. In '000) |
|-------------------------|----------------------------|-------------------------|-------------------------|
| Executive Director | Mr. Moin ur Rehman (CEO) | Salaries and benefits * | 6,288 |
| | Mr. Mikio Bando (Chairman) | Not applicable | NIL |
| Non-Executive Directors | Mr. Tariq Mehtab Feroz | Not applicable | NIL |
| Non-executive Directors | Mr. Koichi Okada | Not applicable | NIL |
| | Mr. Suhari Mukti | Not applicable | NIL |
| Independent Directors | Mr. Abid Hussain | Meeting fees | 150 |
| independent birectors | Mrs. Navin Salim Merchant | Meeting fees | 100 |

CEO is entitled to full time working salaries and company benefits as recommended by the Board of Directors which was duly approved by the shareholders of the Company.

Business Review

Sales for the half-year ended have demonstrated a 13% growth, with the second quarter reflecting a 25% increase compared to the same period last year. This impressive performance is largely attributed to the sustained market penetration of our leading brands in the domestic market, along with the price increase implemented in the second quarter. Although the Company achieved significant revenue growth, however external factors beyond its control impacted the gross margins, negatively resulting in decline from 22% to 19% compared to the corresponding period of the previous year.

Selling and distribution expenses increased by 20% due to two factors one increase in rise in outward freight costs due to absorption of freight Southern region and two increase in sales promotion expenses for better efforts to increase market share. Additionally, administrative expenses saw a 37% increase compared to the same period last year. These increases were largely attributed to sales growth and ongoing inflationary pressures. Other expenses also experienced a notable rise, largely due to a net exchange loss of Rs. 34 million resulting from the mark-to-market valuation of foreign currency loans. On a positive note, the Company's finance costs significantly decreased, reflecting favorable cash flows during the period for change in credit policy from credit to advance particularly in South. As a result, the Company reported earnings of Rs. 3.87 per share, compared to Rs. 3.14 per share in the same period last year.

Strategic Outlook

The recent stability in macroeconomic indicators has provided much-needed relief to the pharmaceutical sector, which had faced considerable pressure amid ongoing economic uncertainty in the past and currently positive developments have led to an improvement in the Company's financial results. The overall outlook remains mixed. Continued economic stability, along with supportive fiscal policies and a thorough review of current regulations to align them with international best practices, will be crucial for ensuring the long-term health of the pharmaceutical industry.



Furthermore, the Company has developed a strategic plan to optimize and expand its Clinical Nutrition business by launching new value-added products with improved margins. These upcoming products will offer a unique value proposition, contributing to stronger top-line and bottom-line performance in the years ahead.

Acknowledgement

We would like to acknowledge the devoted and sincere efforts of our employees, business partners and are thankful to our shareholders for their utmost trust which inspire us to remain steadfast in our journey.

On behalf of the Board

Moin ur Rehman

Chief Executive Officer

Dated: February 18, 2025

Abid Hussain

Director



ڈائر کیٹرزرپورٹ

ڈائریکٹرز کو خوشی ہے کہ وہ کمپنی کے اکاؤنٹس برائے ششماہی جو 31 دسمبر 2024 کو اختتام پذیر ہوئی، پیش کر رہے ہیں۔

بورڈ آف ڈائریکٹرز

بورڈ آف ڈائریکٹرز ("بورڈ") اور اس کی ذیلی کمیٹیوں کی تشکیل حسب ذیل ہے:

| جنس | نام | درجه بندى |
|-------|-----------------------------------|------------------------------|
| م د | جناب معين الرحمن صاحب (سي الى او) | ا یگز کیٹیوڈائر بکٹر |
| | جناب ميكيو بانڈو(چيئر مين) | نان ا میّز بینیو دائر مینر ز |
| مرد | جناب طارق مهتاب فيروز | |
| | جناب کو چی او کاڈا | |
| | جناب سوہاری مکتی | |
| 7,0 | جناب عابد ^{حسي} ن | آ زاد ڈائز کیٹر ز |
| خاتون | مسز نوین سلیم مر چنٹ | |

جناب ہیدیشی تسونیز اوا، جناب میکیو باندو کے متبادل ڈائریکٹر ہیں۔ جناب ساجد علی خان، جناب سہاری مکتی کے متبادل ڈائریکٹر ہیں۔

بور د کمیٹی:

| ممبر کانام | بورڈ کی ذبلی کمیٹیاں |
|---|--|
| جناب عابد حمین (چیئر مین) جناب کوچی او کاڈا جناب طارق مہتاب فیروز | آ ڈٹ کمیٹی |
| مسزنوین سلیم مر چنٹ (چیئر پرسن) جناب کو چی او کاڈا جناب معین الرحمن صاحب جناب طارق مہتاب فیروز | ہیو من ریسورسس ومعاوضہ اور نامز دگی سمیٹی |
| جناب عابد حسین (چیئر مین) جناب کو چی او کا ڈا جناب ساجد علی خان جناب معین الرحمن صاحب | ر سک مینجمنٹ کمیٹی |

بورڈ کمپنیز ایکٹ 2017 اور لسٹڈ کمپنیز (کوڈ آف کارپوریٹ گورننس) ریگولیشنز 2019 کے مطابق، اپنے ڈائریکٹرز کے معاوضے کے تعین کے لیے ایک باضابطہ پالیسی اور شفاف طریقہ کار پر عمل کرتا ہے۔ اس وقت، دو آزاد ڈائریکٹرز کو بورڈ اور اس کی کمیٹی کے اجلاسوں میں شرکت کے لیے مقررہ فیس ادا کی جا رہی ہے۔ اس مدت کے دوران ہر ڈائریکٹر کو دی گئی مجموعی ادائیگی کی تفصیلات درج ذیل ہیں۔



| پاکستانی روپے 000' | معاوضے کی تفصیلات | نام | عبد ب |
|--------------------|-------------------|-----------------------|------------------------|
| 6,288 |) * | معين الرحمان (سياك او | ا گیز کیٹوڈائر کیٹر |
| NIL | قابل اطلاق نهيس | ميكيو بانڈو چيئر مين | نان ایگز یکٹوڈائر یکٹر |
| NIL | قابل اطلاق نهيس | طارق مهتاب فيروز | |
| NIL | قابل اطلاق نہیں | کو چی او کا ڈا | |
| NIL | قابل اطلاق خبيس | سوہاری مکتی | |
| 150 | میٹنگ فیس | جناب عابد حسين | آزاد ڈائر کیٹر |
| 100 | میننگفیس | منز نوین سلیم مر چنٹ | / 2133131 |

چیف ایگزیکٹو آفیسر کو مکمل وقتی ملازمت کی تنخواہ اور کمپنی کی مراعات حاصل ہیں، جو کہ بورڈ آف ڈائریکٹرز کی سفارش پر اور کمپنی کے شیئر ہولڈرز کی منظوری سے مقرر کی گئی ہیں۔

كاروبارى جائزه

کمپنی کی نصف سالہ فروخت میں %13 اضافہ ہوا، جبکہ دوسری سہ ماہی میں گزشتہ سال کی اسی مدت کے مقابلے میں %25 اضافہ ریکارڈ کیا گیا۔ یہ شاندار کارکردگی بنیادی طور پر گھریلو مارکیٹ میں ہمارے معروف برانڈز کی مضبوط رسائی اور دوسری سہ ماہی میں قیمتوں میں اضافہ کی وجہ سے ممکن ہوئی۔ اگرچہ کمپنی نے نمایاں آمدنی میں اضافہ حاصل کیا، تاہم بیرونی عوامل، جو کمپنی کے قابو سے باہر تھے، نے مجموعی منافع کے مارجن کو متاثر کیا، جس کے نتیجے میں یہ 22% سے کم ہو کر 19% رہ گیا، جو گزشتہ سال کی اسی مدت کے مقابلے میں کمی کو ظاہر کرتا ہے فروخت اور تقسیم کے اخراجات میں %20 اضافہ ہوا، جس کی دو بنیادی وجوہات تھیں:جنوبی خطے میں فریٹ کے اخراجات کو کمپنی کے ذریعے برداشت کیے جانے کے باعث مال برداری کے اخراجات میں اضافہمارکیٹ شیئر بڑھانے کے لیے سیلز پروموشن کے اخراجات میں اضافہمزید برآں، انتظامی اخراجات میں گزشتہ سال کی اسی مدت کے مقابلے میں %37 اضافہ دیکھنے میں آیا۔ ان اضافوں کی بنیادی وجوہات فروخت میں اضافہ اور مسلسل مہنگائی کا دباؤ تھا۔ دیگر اخراجات میں بھی نمایاں اضافہ دیکھا گیا، جس کی بڑی وجہ غیر ملکی کرنسی کے قرضوں کی مارک ٹو مارکیٹ ویلیوایشن سے ہونے والا 34 ملین روپے کا نیٹ ایکسچینج نقصان تھا.خوش آئند بات یہ ہے کہ کمپنی کے مالی اخراجات میں نمایاں کمی دیکھنے میں آئی، جو کہ بہتر کیش فلو کی عکاسی کرتی ہے۔ خاص طور پر جنوبی خطے میں کریڈٹ پالیسی کو کریڈٹ سے ایڈوانس میں تبدیل کرنے سے مالیاتی صورتحال میں بہتری آئی۔ اس کے نتیجے میں، کمپنی نے فی شیئر آمدنی 3.87 روپے رپورٹ کی، جو کہ گزشتہ سال اسی مدت میں 3.14 روپے تھی۔

مستقبل کی حکمت عملی

حالیہ معاشی استحکام نے دوا سازی کے شعبے کو درکار سہارا فراہم کیا ہے، جو ماضی میں جاری معاشی غیر یقینی صورتحال کے باعث شدید دباؤ کا شکار رہا تھا۔ اس وقت مثبت پیش رفت نے کمپنی کے مالی نتائج میں بہتری پیدا کی ہے۔ مجموعی طور پر، مستقبل کی صورتحال ملی جلی نظر آتی ہے۔ مستقل معاشی استحکام، معاون مالیاتی پالیسیاں، اور موجودہ ضوابط کا تفصیلی جائزہ لے کر انہیں بین الاقوامی بہترین اصولوں کے مطابق ڈھالنا، دواسازی کی صنعت کی طویل مدتی ترقی کو یقینی بنانے کے لیے انتہائی اہم ہوگا۔



مزید برآں، کمپنی نے اپنی کلینیکل نیوٹریشن کے کاروبار کو بہتر بنانے اور وسعت دینے کے لیے ایک اسٹریٹجک منصوبہ تیار کیا ہے، جس کے تحت بہتر مارجن کے ساتھ نئی ویلیو ایڈڈ مصنوعات متعارف کرائی جائیں گی۔ یہ آنے والی مصنوعات ایک منفرد قدر فراہم کریں گی، جس کے نتیجے میں آنے والے برسوں میں کمپنی کی مجموعی آمدنی اور منافع میں مزید بہتری آئے گی۔

اظهار تشكر

ہم اپنے ملازمین اور کاروباری شراکت داروں کی انتھک محنت کے لیے دلی شکریہ ادا کرتے ہیں۔ اسی طرح، ہم اپنے شیئر ہواڈرز کا بھی تہہ دل سے شکریہ ادا کرتے ہیں، جن کے غیر متزلزل اعتماد نے ہمیں مسلسل ترقی کے سفر پر گامزن رکھا ہے اور ہماری حوصلہ افزائی کا باعث بنتا ہے۔

بورڈ کی جانب سے

مورخہ: 18 فروری 2025

بورڈ کی جانب سے

معين الرحمان

چيف ايگزيگڻوآ فيسر

عابد حسین ڈائریکٹر



Yousuf Adil Chartered Accountants

Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

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INDEPENDENT AUDITORS' REVIEW REPORT

To the members of Otsuka Pakistan Limited

Report on review of Condensed Interim Financial Statements

Introduction

We have reviewed the accompanying condensed interim statement of financial position of OTSUKA PAKISTAN LIMITED (here-in-after referred to as "the Company") as at December 31, 2024, and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity and notes to the condensed interim financial statements for the half year then ended (here-in-after referred to as 'condensed interim financial statements'). Management is responsible for the preparation and presentation of the condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on the condensed interim financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410 – 'Review of Interim Financial Statements Performed by the Independent Auditor of the Entity'. A review of the condensed interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements as of and for the half year ended December 31, 2024 are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for the interim financial reporting.

Other matter

The figures of the condensed interim statement of profit or loss, condensed interim statement of comprehensive income and related notes for the quarter ended December 31, 2024 have not been reviewed by us, as we are only required to review the cumulative figures for the half year ended December 31, 2024.

The engagement partner on the review resulting in this independent auditors' review report is Hena Sadiq.

Chartered Accountants

Place: Karachi

Date: February 26, 2025

UDIN: RR202410057e0VWPYOpj



CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2024

| ASSETS Non-current assets Property, plant and equipment Intangible assets Long-term loans Long-term deposits Deferred tax asset | Note 4 | (Un-audited) December 31, 2024 (Rupees 425,853 603 7,810 1,463 98,684 | (Audited) June 30, 2024 in '000) 439,945 761 7,428 3,699 127,062 |
|---|------------------------|---|--|
| Current assets | | 534,413 | 578,895 |
| Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits, short-term prepayments and other receivables Sales tax refundable Advance tax - net Short-term investment Bank balances | 6 7 8 9 10 | 45,824 964,603 47,126 131,523 25,525 47,172 99,516 164,610 185,640 1,711,539 | 44,548 959,205 160,464 64,695 34,897 47,172 92,367 124,610 187,036 |
| Total assets EQUITY AND LIABILITIES | | 2,245,952 | 2,293,889 |
| EQUITY | | | |
| Share capital Revenue reserves Total shareholder's equity LIABILITIES | 11 | 121,000 601,548 722,548 | 121,000 554,695 675,695 |
| Non-current liabilities | | | |
| Lease liability | | - | 12,831 |
| Current liabilities | | | |
| Short-term loan from a related party Trade and other pay ables Current portion of lease liability Unclaimed dividend Mark-up accrued Total equity and liabilities | 12 13 | 980,870 538,256 - 1,955 2,323 1,523,404 2,245,952 | 951,390 623,997 11,995 1,955 16,026 1,605,363 2,293,889 |

CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 26 form an integral part of these condensed interim financial statements.

Moin ur Rehman Chief Executive Officer

Abid Hussain Director 14



CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2024

| | Half year | ended | Quarter e | ended |
|------|----------------|--|----------------------|---|
| | Decemb | er 31, | Decembe | er 31, |
| Note | 2024 | 2023 | 2024 | 2023 |
| | (Rupees | in '000) | (Rupees in | า '000) |
| 15 | 1,783,704 | 1,573,674 | 972,790 | 778,258 |
| _ | (1,441,304) | (1,234,726) | (769,542) | (618,074) |
| _ | 342,400 | 338,948 | 203,248 | 160,184 |
| | (205,682) | (170,705) | (103,827) | (84,105) |
| | (86,932) | (63,646) | (45,382) | (33,813) |
| | 43,424 | (19,619) | 43,424 | |
| - | 93,210 | 84,978 | 97,463 | 42,266 |
| 16 | 68,359 | 62,521 | 40,478 | 31,890 |
| - | 161,569 | 147,499 | 137,941 | 74,156 |
| 17 | (47,639) | (18,298) | 79,680 | (37,270) |
| | 113,930 | 129,201 | 217,621 | 36,886 |
| | (2,618) | (54,696) | (1,121) | (27,727) |
| - | 111,312 | 74,505 | 216,500 | 9,159 |
| 18 | (2,520) | (4,007) | (2,520) | (2,004) |
| • | 108,792 | 70,498 | 213,980 | 7,156 |
| 19 | (61,939) | (32,504) | (47,442) | (5,085) |
| : | 46,853 | 37,994 | 166,538 | 2,071 |
| _ | (Rupees) | | | |
| = | 3.87 | 3.14 | 13.76 | 0.17 |
| | 15 16 17 | Note 2024 (Rupees 15 1,783,704 (1,441,304) 342,400 (205,682) (86,932) 43,424 93,210 16 68,359 161,569 17 (47,639) 113,930 (2,618) 111,312 18 (2,520) 108,792 19 (61,939) 46,853 | (Rupees in '000) 15 | Note December 31, 2024 December 32, 2024 Decemb |

The annexed notes 1 to 26 form an integral part of these condensed interim financial statements.

Moin ur Rehman Chief Executive Officer

Abid Hussain Director



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2024

| | Half year ended December 31, | | Quarter Decemb | |
|---|---------------------------------|----------|-------------------|-------|
| | 2024 | 2023 | 2024 | 2023 |
| | (Rupees | in '000) | (Rupees in '000) | |
| Profit for the period | 46,853 | 37,994 | 166,538 | 2,071 |
| Other comprehensive income | - | - | - | - |
| Total comprehensive income for the period | 46,853 | 37,994 | 166,538 | 2,071 |

The annexed notes 1 to 26 form an integral part of these condensed interim financial statements.

Moin ur Rehman Chief Executive Officer Abid Hussain Director



CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2024

| | | Half year e Decembe | r 31, |
|---|------|------------------------|------------------------|
| | Note | 2024 (Rupees in | 2023 '000) - |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Profit for the period before levies and taxation | | 111,312 | 74,505 |
| Adjustment for non-cash charges and other items: | | | |
| Depreciation on operating fixed assets and right of use asset | | 35,929 | 57,647 |
| Amortisation on intangible assets | | 158 | 173 |
| Gain on disposal of operating fixed asset - net | 16 | (27) | (11,772) |
| Reversal of provision against slow moving and obsolete stock-in-trade - net | 16 | (13,490) | (3,352) |
| Provision against slow moving and obsolete stock-in-trade | 17 | - | 8,320 |
| (Reversal) / Provision against expected credit losses on trade debtors | | (43,424) | 19,619 |
| Unrealised exchange loss | 17 | 29,480 | (5,878) |
| Workers' welfare fund | 17 | 2,629 | 2,261 |
| Workers' profits participant fund | 17 | 5,997 | 4,040 |
| Central research fund | 17 | 1,211 | 816 |
| Provision for employees short-term compensated absences | | 3,600 | 4,266 |
| Provision for staff retirement benefit fund | | 6,056 | 5,429 |
| Finance cost | | 2,618 | 54,696 |
| Operating cash flows before working capital changes | • | 142,049 | 210,770 |
| (Increase) / decrease in current assets | | | |
| Stores and spares | | (1,276) | 2,079 |
| Stock-in-trade | | 8,092 | (102,710) |
| Trade debts - unsecured | | 156,762 | (129,370) |
| Loans and advances | | (66,828) | (21,652) |
| Trade deposits, short-term prepayments and other receivables | | 9,372 | (6,692) |
| Sales tax refundable | | - | 41,387 |
| Increase / (decrease) in current liabilities | | | |
| Trade and other payables | | (99,164) | 22,535 |
| Cash generated from operations | • | 149,007 | 16,347 |
| Finance cost paid | | (16,321) | (48,288) |
| Levies paid | | (2,520) | (4,007) |
| Income tax paid | | (40,710) | (45,675) |
| Decrease in long-term deposits | | 2,236 | - |
| Decrease / (Increase) in long-term loans | | (382) | 591 |
| Workers Profit Participation Fund paid | | (1,091) | - |
| Central research fund paid | | (215) | - |
| Provision for employees short-term compensated absences paid | | (2,789) | (3,624) |
| Provision for staff retirement benefit fund paid | | (1,974) | (2,752) |
| Excess fund receive from staff retirement benefit fund | | - | 5,927 |
| Net cash generated from / (used in) operating activities | • | 85,241 | (81,481) |



CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2024

CASH FLOWS FROM INVESTING ACTIVITIES

| Additions to property, plant and equipment | (24,006) | (67,699) |
|--|----------|----------|
| Proceeds from disposal of operating fixed assets | 2,195 | 15,583 |
| Net cash used in investing activities | (21,811) | (52,116) |

CASH FLOWS FROM FINANCING ACTIVITIES

| | - [| (5,638) |
|----|----------|---|
| | (24,826) | (1,620) |
| | (24,826) | (7,258) |
| | 38,604 | (140,855) |
| | 311,646 | (430,745) |
| 23 | 350,250 | (571,600) |
| | 23 | (24,826) (24,826) 38,604 311,646 |

The annexed notes 1 to 26 form an integral part of these condensed interim financial statements.

Moin ur Rehman Chief Executive Officer Abid Hussain Director



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED DECEMBER 31, 2024

| | Issued, | Revenue reserves | | | |
|--|--------------------------------------|--------------------|-----------------------|-------------|-------------|
| | subscribed and paid-up capital | General reserve | Unappropriated profit | Sub-total | Total |
| | | | (Rupees in '000) - | | |
| Balance at July 01, 2023 (Audited) | 121,000 | 491,980 | 84,543 | 576,523 | 697,523 |
| Final cash dividend for the year ended June 30, 2023 @ Rs. 1.50 per share | - | - | (18,150) | (18,150) | (18,150) |
| Loss for the period | - | _ | 37,994 | 37,994 | 37,994 |
| Other comprehensive income Total comprehensive loss for the half year ended December 31, 2023 | - | <u>-</u> - | 37,994 | 37,994 | - 37,994 |
| Balance as at December 31, 2023 (Un-audited) | 121,000 | 491,980 | 104,387 | 596,367 | 717,367 |
| Balance as at July 01, 2024 (Audited) | 121,000 | 491,980 | 62,715 | 554,695 | 675,695 |
| Profit for the period | - | - | 46,853 | 46,853 | 46,853 |
| Other comprehensive income Total comprehensive income for the half year ended December 31, 2024 | - | - | - 46,853 | - 46,853 | - 46,853 |
| Balance as at December 31, 2024 (Un-audited) | 121,000 | 491,980 | 109,568 | 601,548 | 722,548 |

The annexed notes 1 to 26 form an integral part of these condensed interim financial statements.

Moin ur Rehman Chief Executive Officer Abid Hussain Director



NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2024

1. THE COMPANY AND ITS OPERATIONS

1.1 Otsuka Pakistan Limited (the Company) was incorporated in Pakistan in the month of February 1988 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and is listed on the Pakistan Stock Exchange Limited. The Company is engaged in the manufacturing, marketing and distribution of intravenous infusions and trading in pharmaceutical products, nutritional foods and medical equipment. The Company is an indirect subsidiary of Otsuka Pharmaceutical Company Limited, Japan.

Head office

Registered Office in Karachi -30-B, S.M.C.H. Society, Karachi.

Factory

F/4-9, H.I.T.E., Hub, Baluchistan, Hub Industrial And Trading Estates, Hub, Las Bela, Baluchistan.

2. BASIS OF PREPARATION

2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard 34: 'Interim Financial Reporting' (IAS 34) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ from the requirements of IAS-34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of IAS-34. These condensed interim financial statements do not include all the information and disclosures which are required in a full set of financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2024. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the financial position and performance since the latest annual financial statements of the Company.

These condensed interim financial statements are unaudited. However, a limited scope review has been performed by the external auditors in accordance with the requirements of the section 237 of Companies Act, 2017.

The comparatives in the condensed interim statement of financial position as at December 31, 2024 have been extracted from the audited financial statements of the Company for the year ended June 30, 2024, whereas, the comparatives in the condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been extracted from the unaudited condensed interim financial statements of the Company for the half year ended December 31, 2023.

2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except obligations in respect of certain staff retirement benefits that are carried at present value of defined benefit obligation less fair value of plan assets. The Company follows the practice of conducting valuation of staff gratuity annually and the impacts of such valuation are incorporated in the annual financial statements at every year end. For staff retirement benefits, the management has used the assumptions of their appointed experts as of June 30, 2024 for calculating the amount of provision and incorporated the resultant in these condensed interim financial statements.

2.3 Functional and presentation currency

These condensed interim financial statements have been presented in Pak Rupees which is the functional and presentation currency of the Company.



3. MATERIAL ACCOUNTING AND RISK MANAGEMENT POLICIES, ESTIMATES AND JUDGMENTS

3.1 Material accounting policy information

3.1.1 The material accounting policy information and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2024.

3.1.2 Changes in accounting standards, interpretations and pronouncements

(a) Standards and amendments to approved accounting standards that are effective:

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 1, 2024 including IFRS 16, IAS 1 and IAS 7. However, these do not have any significant impact on the Company's financial reporting.

(b) Standards and amendments to approved accounting standards that are not yet effective:

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2025. However, these will not have any impact on the Company's financial reporting and, therefore, have not been disclosed in these condensed interim financial statements

3.2 Financial risk management

The Company's financial risk management objective and policies are consistent with those disclosed in the annual audited financial statements of the Company for the year ended June 30, 2024.

3.3 Fair value of financial assets and liabilities

The carrying value of financial assets and financial liabilities reported in these condensed interim financial statements approximates their fair values.

3.4 Estimates and judgements

Estimates and judgments made by management in the preparation of these condensed interim financial statements are same as those applied in the preparation of the annual audited financial statements of the Company for the year ended June 30, 2024.

(lln-audited)

(Audited)

| | | (On-audited) | (Audited) |
|----------------------------------|------|--------------|-----------|
| | | December 31, | June 30, |
| | | 2024 | 2024 |
| 4. PROPERTY, PLANT AND EQUIPMENT | Note | (Rupees i | n '000) |
| Operating fixed assets | 4.1 | 311,267 | 318,437 |
| Capital work-in-progress | 4.2 | 94,231 | 96,543 |
| Right-of-use asset | | 20,355 | 24,965 |
| | | 425,853 | 439,945 |



4.1 The following additions to and disposals from operating fixed assets have been made during the period:

| | | (Un-audited) | | (Un-audited) | |
|-----|--|-------------------|-----------------|---|-------------------------------|
| | | Half year | r ended | Half yea | r ended |
| | | December | · 31, 2024 | December | r 31, 2023 |
| | | Addition / | Disposal - | Addition / | Disposal - at |
| | | transfer - at | at net book | transfer - at | net book |
| | | cost | value | cost | value |
| | Operating fixed assets | (Rupees | s '000) | (Rupee | es '000) |
| | Building on leasehold land | 10,646 | _ | 17,021 | - |
| | Plant and machinery | 8,121 | _ | 136,524 | _ |
| | Furniture, fixtures and equipment | 4,843 | _ | 18,366 | 61 |
| | Vehicles | 4,943 | 2,168 | 8,298 | 3,751 |
| | Total | 28,553 | 2,168 | 180,209 | 3,812 |
| | | | | (Un-audited) | (Audited) June 30, |
| | | | | December 31, 2024 | 2024 |
| | | | Note | (Rupees | |
| 4.2 | Capital work-in-progress | | Note | (itapees | 000) |
| | Stores and spares held for capital expenditure | | | 19,929 | 21,094 |
| | Project | | | 74,302 | 75,449 |
| | | | | 94,231 | 96,543 |
| 5. | DEFERRED TAX ASSET | | | | |
| | Deferred tax asset | | 5.1 | 98,684 | 127,062 |
| 5.1 | Deferred tax asset comprises deductible / (taxable) | temporary differe | nces in respect | of the following: (Un-audited) December 31, 2024 | (Audited) June 30, 2024 |
| | | | Note | (Rupees | |
| | | | | | • |
| | Deductible / (taxable) temporary difference arising in | n respect of | | | |
| | - Tax depreciation | | | 17,702 | 14,795 |
| | - Employees' short-term compensated absences | | | 8,562 | 8,326 |
| | - Impairment of trade debts | | | 15,056 | 32,529 |
| | - Minimum tax allowance | | | 35,438 | 39,661 |
| | - Other provisions | | | 21,926 | 31,751 |
| | | | | 98,684 | 127,062 |
| | | | | 30,004 | 127,002 |
| 6. | STOCK-IN-TRADE | | | | |
| | Raw and packing materials | | | | |
| | - in hand | | | 359,054 | 461,717 |
| | - in transit | | | 81,923 | 86,584 |
| | | | 6.1 | 440,977 | 548,301 |
| | Work-in-process | | | 34,566 | 16,112 |



Finished goods

| • | | | |
|---|-----|-----------|-----------|
| - in hand | 6.2 | 545,350 | 419,106 |
| - in transit | | - | 45,467 |
| | _ | 545,350 | 464,573 |
| | _ | 1,020,893 | 1,028,986 |
| | | | |
| Provision against slow moving and obsolete stock-in-trade | | (45,124) | (55,780) |
| Provision against stents held with hospitals | | (11,166) | (14,001) |
| | _ | (56,290) | (69,781) |
| | _ | 964,603 | 959,205 |

- Raw and packing material includes slow moving and obsolete stock amounting to Rs. 3.42 million (June 30, 2024: Rs. 2.76 million).
- 6.2 These include items costing Rs. 140.33 million (June 30, 2024: Rs. 207.13 million) that have been valued at their net realisable value amounting to Rs. 116.99 million (June 30, 2024: Rs. 156.29 million).

| | | | (Un-audited) December 31, 2024 | (Audited) June 30, 2024 |
|----|---|------|--------------------------------------|-------------------------------|
| 7. | TRADE DEBTS | Note | (Rupees i | n '000) |
| | Due From Hospital Supply Corporation (HSC) Others | 7.1 | - 99,042 | 169,127 103,505 |
| | | | 99,042 | 272,632 |
| | Loss allowance | | (51,916) 47,126 | (112,168) 160,464 |

7.1 This represents outstanding balance of Rs. 169.12 million from HSC- a former related party. This includes Rs. 143.83 million principal balance and Rs. 25.29 million late payment markup. A provision of loss allowance amounting to Rs. 58.26 million was recognised in the books of accounts as of June 30, 2024 against the total outstanding balance.

During the current period, the management and HSC arrived on a final settlement resulting into recovery of Rs. 127 million against outstanding principal. The remaining principal of Rs. 16.83 million was waived by the Company considering it long association with HSC. Remaining Provision of Rs. 41.43 million was reversed from

| 8. | LOANS AND ADVANCES | Note | (Un-audited) December 31, 2024 (Rupees i | (Audited) June 30, 2024 n '000) |
|----|---|------|---|-------------------------------------|
| | Loan to employees - current portion Advances to: | | 7,111 | 6,992 |
| | - employees - suppliers | 8.1 | 3,870 120,542 124,412 131,523 | 2,926 54,777 57,703 64,695 |

8.1 During the period, cash margin amounting of Rs. 0.99 million (June 30, 2024: Nil) equivalent to value against import of goods.



| | | | (Un-audited) December 31, 2024 | (Audited) June 30, 2024 |
|-----|--|------|--------------------------------------|-------------------------------|
| 9. | TRADE DEPOSITS, SHORT-TERM PREPAYMENTS AND OTHER RECEIVABLES | Note | (Rupees ii | n '000) |
| | Trade deposits | | 8,121 | 8,151 |
| | Short-term prepayments | | 7,701 | 7,856 |
| | Sales tax adjustable | | 7,084 | 11,042 |
| | Surplus on staff retirement fund | | - | 76 |
| | Other receivables | | 2,619 | 7,772 |
| | | | 25,525 | 34,897 |
| 10. | SALES TAX REFUNDABLE | 10.1 | 47,172 | 47,172 |

10.1 Through Finance Act, 2022, effective from July 1, 2022, a special tax regime for pharmaceutical sector was introduced whereby manufacture or import of substances registered as drugs under the Drugs Act, 1976 was subject to 1% sales tax with the condition that such tax shall be final discharge of tax in the supply chain and no input tax shall be allowed to the importer and manufacturer of such goods

However, this refundable pertains to prior years where sales tax was imposed at standard rate of 17% on purchase / import of Active Pharmaceutical Ingredients (API). As a result, the pharmaceutical sector was allowed to claim sales tax refund on all purchases including APIs and provincial sales tax on services. As of December 31, 2024, sales tax refund amounting to Rs. 43.10 million (June 30, 2024: Rs. 43.10 million) has been processed by the Tax Authorities. However, sales tax refund amounting to Rs. 47.17 million (June 30, 2024: Rs. 47.17 million) has not yet been processed by the Tax authorities as of period end

11. SHARE CAPITAL

12.

| | December 31, 2024 (Number of | June 30, 2024 shares) | Authorised capital: | | December 31, 2024 (Rupees | 2024 |
|--|------------------------------------|-----------------------------|--------------------------------|------------|--|----------------------------------|
| | 20,000,000 | 20,000,000 | Ordinary shares of Rs. 10 each | | 200,000 | 200,000 |
| | December 31, 2024 (Number of | June 30, 2024 shares) | Issued, subscribed and paid-u | ıp capital | December 31, 2024 (Rupees | 2024 |
| | 12,100,000 | 12,100,000 | Ordinary shares of Rs. 10 each | | 121,000 | 121,000 |
| | | | | Note | (Un-audited) December 31, 2024 (Rupees | (Audited) June 30, 2024 in '000) |
| SHORT-TERM LOAN FROM A RELATED PARTY - UNSECURED | | | | | | |
| In for | In foreign currency | | | | | |
| Loan | from Otsuka Phar | maceutical Fact | ory, Inc. | 12.1 | 980,870 | 951,390 |



12.1 This represents foreign currency denominated loan. The loan was obtained in two tranches of JPY 125 million each, drawn down on February 26, 2015, April 27, 2015 and one tranch of JPY 300 million drawn down on May 17, 2024 repayable on or before February 25, 2016, April 26, 2016 and April 10, 2025 respectively. Tranches drawn down on February 26, 2015, April 27, 2015 were rolled forward annually multiple times. As at June 30, 2024, the two tranches payable on February 25th and April 26th were further extended and are now repayable on or before February 25, 2025 and April 26, 2025 respectively.

Mark-up is being charged on the outstanding amount at TIBOR + 0.10% (June 30, 2024: TIBOR + 0.10%) per annum and is payable semi-annually in arrears.

| | | | (Un-audited) December 31, 2024 | (Audited) June 30, 2024 |
|-----|---|------|--------------------------------------|-------------------------------|
| 13. | TRADE AND OTHER PAYABLES | Note | (Rupees i | n '000) |
| | Creditors | | 77,516 | 66,478 |
| | Bills payable | 13.1 | 85,098 | 103,008 |
| | Accrued liabilities | 13.2 | 239,712 | 241,120 |
| | Payable to employees provident fund | | 4,098 | 3,934 |
| | Payable to staff retirement benefit fund | | 4,082 | - |
| | Provision for employees short-term compensated absences | | 29,523 | 28,712 |
| | Sales tax payable | 13.3 | 15,894 | 15,487 |
| | Retention money | | 868 | 902 |
| | Security deposits | | 2,889 | 2,139 |
| | Workers' welfare fund | | 2,813 | 185 |
| | Workers' profits participation fund | | 5,972 | 1,066 |
| | Central research fund | | 1,211 | 215 |
| | Contract liabilities | | 35,408 | 114,060 |
| | Other liabilities | 13.2 | 33,172 | 46,691 |
| | | | 538,256 | 623,997 |

- 13.1 These include amounts payable to related parties aggregating to Rs. 34.73 million (June 30, 2024: Rs. 70.29 million).
- 13.2 There has been no material change in contingencies as disclosed in notes 21.2, 21.3 and 21.6 to the annual audited
 - financial statements of the Company for the year ended June 30, 2024.
- 13.3 This includes provision for sales tax in respect of imported materials of polyethylene (for IV solutions) amounting to Rs. 9.97 million (June 30, 2024: Rs. 9.97 million). The Company filed a suit in the Sindh High Court (SHC) on May 17, 2016 against the imposition of sales tax under the Sales Tax Act, 1990 with respect to raw and packing material being imported and purchased locally by the Company for manufacturing pharmaceutical products. The SHC had passed an interim order in favour of the Company maintaining that items fetching customs duty lesser than ten percent ad valorem, may not be subject to the levy of sales tax. Later on, the case was referred by Customs to the Supreme Court of Pakistan (SCP) and final judgement was announced by SCP on June 27, 2018 in favor of the industries.

The Company had availed sales tax exemption under the aforementioned stay order by providing bank guarantees and at the same time recorded provision to the extent of amount of guarantees. During the period, the Company was able to release guarantees amounting to Rs. Nil (June 30, 2024: Rs. 0.85 million) and has reversed the provision by the same amount.



| 14. | CONTINGENCIES AND COMMITMENTS | Note | (Un-audited) December 31, 2024 (Rupees | (Audited) June 30, 2024 in '000) |
|------|-------------------------------|------|--|----------------------------------|
| 14.1 | Commitments in respect of: | 14.2 | | |
| | Letters of credit | | 47,507 | 86,940 |
| | Letters of guarantee | | 26,462 | 69,900 |

14.2 Details of import letters of credit (sight / usance / acceptance) and letters of guarantee

The Company is availing the sub-limit facilities relating to the import letter of credit (sight/ usance / acceptance) and letter of guarantee available from the banks as at December 31, 2024 amounting to Rs. 289.61 million (June 30, 2024: Rs. 289.61 million) out of which Rs. 215.64 million (June 30, 2024: Rs. 132.77 million) are available for utilisation of import letter of credit and letter of guarantee.

- 14.3 There has been no material change in contingencies as disclosed in notes 24.1 and 24.2 to the annual audited financial statements of the Company for the period ended December 31, 2024.
- **14.4** There were no other contingencies outstanding as on December 31, 2024.

| | | (Un-audited) | (Un-audited) | |
|---|------|-----------------|--------------|--|
| | | Half year ended | | |
| | | December | December 31, | |
| | | 31, 2024 | 2023 | |
| | Note | (Rupees | in '000) | |
| 15. REVENUE FROM CONTRACTS WITH CUSTOMERS | | | | |
| Sales | 15.1 | 1,913,357 | 1,771,980 | |
| Sales tax | | (41,417) | (37,039) | |
| | | 1,871,940 | 1,734,941 | |
| Discounts | | (88,236) | (161,267) | |
| | 15.2 | 1,783,704 | 1,573,674 | |

- 15.1 Sales are net of returns amounting to Rs. 1.11 million (December 31, 2023: Rs. 0.13 million).
- 15.2 The sales is segregated on the basis of product type and geographical location as disclosed in note 21.



| | December 31, 2024 | (Un-audited) ar ended December 31, 2023 |
|---|---------------------------------------|--|
| 16. OTHER INCOME | (Rupees | s III 000) |
| Late payment surcharge from Hospital Supply Corporation - formerly a related party Gain on disposal of operating fixed assets - net | _ 27 | 19,604 11,772 |
| Scrap sales Reversal of provision against slow moving and obsolete stock-in-trade - net Exchange gain - net Income from term deposit receipts | 51,717 13,490 - 2,706 419 | 20,781 3,352 5,178 1,519 315 |
| Others | 68,359 | 62,521 |
| 17. OTHER EXPENSES | | |
| Auditor's remuneration Donations | 1,200 | 1,200 507 |
| Worker's profit participation fund Worker's welfare fund | 5,997 2,629 | 4,040 2,261 |
| Central research fund Provision against slow moving and obsolete stock-in-trade | 1,211 | 816 8,320 |
| Exchange loss - net Bank charges and commission Others | 33,886 1,070 1,646 47,639 | 1,071 83 18,298 |
| 18. LEVIES | | |
| Revenue tax Final tax on: | 2,520 | 3,928 |
| - export sales | 2,520 | 4,007 |
| | 2,520 | 4,007 |
| 19. INCOME TAX - NET | | |
| Current tax | 31,424 | 35,675 |
| Super tax | 2,137 | 2,429 |
| Deferred tax | 28,378 | (5,600) |
| | 61,939 | 32,504 |



20. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties include Otsuka Pharmaceutical Company Limited the holding company, associated companies / undertakings (namely Otsuka Pharmaceutical Factory Incorporation, Japan, Thai Otsuka Pharmaceutical Company Limited, Thailand, P.T. Otsuka Indonesia, Otsuka Pharmaceutical Company, Shanghai Micro port Medical (Group) Company Limited, etc.), Danish Enterprises, Qubittech, staff retirement funds and the key management personnel. Details of the transactions with the related parties and the balances with them as at period end other than those which have been disclosed else where are as follows:

Details of these transactions with the related parties and balances with them as at period end other than those which have been already disclosed elsewhere are as follows:

| Name of related party | Relationship with the Company | Nature of transaction | • | (Un-audited) ar ended December 31, 2023 s in '000) |
|---|----------------------------------|--|------------|--|
| Otsuka Pharmaceutical Factory Inc. | Ultimate Parent | Purchases Markup expense on short-term loan | - 2,062 | 17,439 1,666 |
| Otsuka Pharmaceutical Co. Limited | Parent Company | Purchases | 53,862 | 88,726 |
| Thai Otsuka Pharmaceutical Co. Limited | Associated undertaking | Purchases | 69,828 | 33,970 |
| PT. Otsuka Indonesia | Associated Undertaking | Purchases | 14,631 | 14,227 |
| Shanghai Microport EPMED Tech Co. Limited | Associated Undertaking | Purchases | - | 33,075 |
| Danish Enterprises | Others | Purchases | - | 2,129 |
| Qubitech | Others | Purchases | 2,828 | 1,246 |
| Otsuka staff provident fund | Employees Provident fund | Contribution during the period to the fund | 7,677 | 7,161 |
| Otsuka staff gratuity fund | Staff Retirement Benefit fund | Contribution during the period to the fund | 1,974 | 2,752 |
| Key Management Personnel | Key Management Personnel | Remuneration paid | 31,673 | 30,017 |
| Director | Director | Meeting fees | 250 | 400 |



| Name of related party | Relationship with the Company | Nature of balance | (Un-audited) December 31, 2024 (Rupees i | (Audited) June 30, 2024 n '000) |
|--|----------------------------------|---|--|--|
| Otsuka Pharmaceutical Factory Inc. | Ultimate Parent | Short term loan Payable against purchases | 980,870 - | 951,390 14,385 |
| Otsuka Pharmaceutical Co, Limited | Parent company | Payable against purchases | 3,531 | 38,230 |
| Thai Otsuka Pharmaceutical Co. Limited | Associated undertaking | Payable against purchases | 31,197 | 17,697 |
| Shareholders | Shareholders | Payable to shareholders | 363 | 363 |
| Otsuka staff gratuity fund | Staff Retirement Benefit fund | Payable to staff retirement benefit fund | 4,082 | (76) |
| Otsuka staff provident fund | Employees Provident fund | Payable to employees provident fund | 4,098 | 3,934 |
| Key Management Personnel | Key Management Personnel | Advance from key management personnel | 330 | 1,124 |

The Company enters into transactions with related parties for the sale of its products, purchase of raw materials, finished goods and spare parts for rendering of certain services. Purchases from related parties primarily represent purchase of raw materials and finished goods from Otsuka group companies.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers all members of their management team, including the Chief Executive Officer and working directors to be its key management personnel.

21. SEGMENT INFORMATION

- 21.1 These condensed interim financial statements have been prepared on the basis of a single reportable segment.
- Sales from Intravenous Solutions (I.V Solutions) represent 85.95% while sales from others represent 14.05% (December 31, 2023: 84.34% and 15.66%) respectively of the total sales of the Company.

| | | (Un-audited) (Un-audited) Half year ended | |
|------|---|--|----------------------|
| | | December 31, 2024 | December 31, 2023 |
| 21.3 | The geographic segmentation of sales is as follows: | (In pe | rcent) |
| | Pakistan | 95.26 | 96.60 |
| | Afghanistan | 4.74 | 3.40 |
| | | 100.00 | 100.00 |



(Lin-audited)

(lln_audited)

CASH AND CASH EQUIVALENTS 23.

Cash and cash equivalents included in the condensed interim statement of cash flows comprise the following items included in the condensed interim statement of financial position:

| | (On-addited) Half ye | Half year ended | |
|---|-------------------------|------------------|--|
| | December 31, 2024 | | |
| Bank balances Short-term investments | 185,640 164,610 | 11,600 14,610 | |
| Short-term running finance | · - | (597,810) | |
| | 350,250 | (571,600) | |

FAIR VALUE MEASUREMENTS 24.

IFRS 13 "Fair Value Measurement" defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It requires categorization of fair value measurements into different levels of fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly Level 2: (that is, as prices) or indirectly (that is, derived from prices)
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) Level 3:

As at December 31, 2024, the Company does not have any financial instruments carried at fair values which are measured using method falling under above categories, and carrying value of financial assets and liabilities approximate their fair value at the reporting date.

25. **GENERAL**

- 25.1 Figures in these condensed interim financial statements have been rounded off to the nearest thousand rupees unless otherwise stated.
- 25.2 Corresponding figures and balances have been rearranged reclassified, wherever considered necessary, for the purpose of comparison, the effects of which are not material.
- During the year ended June 30, 2024, ICAP issued a guide for presentation of final and minimum taxes as explained in note 25.3 5.11 to the annual financial statements. Accordingly, figures for the period ended December 31, 2023 have been reclassified as follows:

| | | Decembe | r 31, 2023 |
|-----------------------|------------------|-------------------------------|------------------------|
| Reclassification from | Reclassification | Half Year ended (Rupees | Quarter ended in '000) |
| Income tax | to Levies | 4,007 | 2,004 |

DATE OF AUTHORISATION FOR ISSUE 26.

These condensed interim financial statements were authorised for issue on February 18, 2025 by the Board of Directors of the Company.

Moin ur Rehman Chief Executive Officer

Abid Hussain Director







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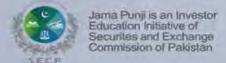
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